

WHITLEY COUNTY
Chamber
of **COMMERCE**
Together... working for members, through members

Issue: September 2010

•
www.whitleychamber.com
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The Chamber
Ambassador Team Congratulates
the Business of the Month:

**Yagel
Grain Systems**

We're Making an IMPACT! Whitley County Chamber of Commerce Monthly Newsletter

Mark your Calendars for an Evening of Jazz at the 2010 Chamber Celebration— Wednesday, October 20

Wednesday night, October 20 is the date you want to mark on your calendar – a night that will “blow your top”! Join your fellow chamber members at the Brownstone on State in South Whitley for an evening of “cool” beverages, “fly” food, and some networking you can “dig”, while enjoying jazz music by Blue River Express under the stars.

And, of course, we will set aside a special time to honor our candidates for Business of the Year, Jewel of the Community, Chairman’s Choice and Ambassador of the Year. Make sure to fill out the Business of the Year nomination form included with this newsletter.

Treat yourself, your spouse, your business partners and employees to a classy evening of elegant food, drink, and music! Please watch for your invitation to arrive in the mail and don’t miss the opportunity to attend or sponsor this very special night.



Table TOP Event

It's Networking at the Table Top Event!

Morsches Builders Mart returns as the sponsor for this great networking event, Thursday night, September 16, at the 4-H Center! This event is FREE to all chamber members! Non-members can participate for \$20, and for any non-member business in its first year of operation, cost is only \$10. Simply fill out the registration form in this newsletter and turn it in to the chamber office either by fax, e-mail, or regular mail. Please register by September 13th!!! Space is limited and chamber members will receive priority!

How Table Top works: We recommend that you bring two people from your business (if you can!), one to man the table and one to visit and network with other booths. Bring your own card-size table, display, plenty of handouts, information or “freebies”. After that, let the networking begin! The event lasts from 6:00- 8:00 pm. This year refreshments will be sponsored by Brownstone on State!

Our URL has changed!

Visit your Whitley County Chamber website at www.whitleychamber.com. It's just that easy!!!!

Message from Chamber

President, Sara Lochner-Goff

The warmest welcomes are received when one returns home, but I have received many warm welcomes since walking through the doors, of my new home, at the Whitley County Chamber. Although Fort Wayne is where I was raised, Whitley County is where I have made my home for the past 17 years. It's the community where I am raising my children, the community where we live, shop, play and now have the opportunity to work!

Just two short weeks ago my journey as your Chamber President began, and what a warm welcome I have received by those I have met so far. I would like to thank the board of directors for this wonderful opportunity. I am excited about the great works we will be doing together, for the Chamber and our local businesses. I look forward to meeting everyone, and building lasting friendships within the Whitley County business community!

Chamber Golf Outing was Practically Perfect

We wish to take this opportunity to once again thank our sponsors and participants who supported this year's Chamber Golf Outing. We were blessed with a nearly perfect day after having to postpone the outing from the original June date. This is one of our two largest fundraisers of the year and we are deeply appreciative of your generosity and involvement!

- 1st Place Team – The Dock
- 2nd Place Team – Whitley County Community Foundation
- 3rd Place Team – Parkview Whitley Hospital
- Longest Drive Women – Tracey Gavin
- Longest Drive Men – Roger Seymour
- Longest Putt Women – Autumn Ray
- Longest Putt Men – Tim Brower
- Closest to the Pin Women – Tracey Gavin
- Closest to the Pin Men – Dan Weigold

Thank You Golf Teams and Hole Sponsors:

1st Source Bank, CenturyLink, City of Columbia City, The Dock, Doug Fahl, Farm Credit Services, Huntington University EXCEL, Indiana Institute of Technology J&J Insurance Solutions, J&K Communications, Lawyer's Title Insurance, Miller's Merry Manor, Otis R. Bowen Center, Parkview Whitley Hospital, PHP, STAR Financial Bank, Warner Electric, Whitley County Community Foundation and the Whitley County YMCA.

Thank You Specialty Sponsors:

Beverage Cart Sponsors– Parkview Whitley Hospital and Lawyer's Title Insurance; Brat Sponsor– Whitley County Community Foundation; Cookie Sponsor– Sycamore Village; Hole in One Sponsor– J&J Insurance Solutions; Hospitality Sponsor– Sherri's Place; Orizon Real Estate– 5 for 50 Hole Challenge; Photography Sponsor– Smith & Sons Funeral Home; Prize Sponsors– J&J Insurance Solutions and Eagle Glen Golf Course; Water Sponsor: Culligan Water Conditioning

Thank You Raffle Sponsors:

Indiana Tech, Quality Inn, YMCA, CenturyLink, Five Star Distributors, Whitley Tire & Auto, Flower Barn & Treasures, Gotcha Covered, Eberly's Photography, Three Rivers Federal Credit Union, Eel River Golf Course, Reelcraft Industries, Trier Ford Lincoln Mercury, Clifford's Custom Collision, Adela's Hair Studio, Midwest America Federal Credit Union

Special Thanks To:

Eagle Glen Golf Course, Eagle's Nest Event Center, The Dock and Jennifer Zartman Romano



First Place team: The Dock: Ron Glassley, Don Langeloh, George Hathaway and Jim Chapman

Welcome New Members!

Boyd Machine & Repair Co., Inc.

Matt Boyd, Corporate Counsel

P.O. Box 93, Wolf Lake, IN

Phone: 260-635-2195

Website: www.bmrgrout.net

E-mail: mattboy12@hotmail.com

Manufacturing

Early Childhood Alliance

Madeline Baker, Executive Director

3320 Fairfield Avenue, Fort Wayne, IN

Phone: 260-745-2501 or 800-423-1498

Website: www.ecalliance.org

E-mail: mbaker@ecalliance.org

Non-Profit, Child Care Resources & Referrals

O.P.I., Inc.

Sara Bowland, Office Manager

700 S. Main St., Columbia City, IN

Phone: 260-228-4414

E-mail: sales@opimedical.com

Orthopedic Implants & Instrument Design & Development

Open Range Communications

Brandon Scarbro

10147 Royalton Rd., Suite 1

North Royalton, OH 44133

Phone: 330-464-3356

Website: www.openrange.net

E-mail: brandon.scarbro@openrange.net

Wireless Internet

Communications-Telecommunication Consultant

Pink by Adela Katera Boutique

Adela Byers, Owner

1080 Spartan Dr., Columbia City, IN

Phone: 260-248-8372

pinkbyadelakatera@centurylink.net

Retail- Clothing-Boutique

Sigler Marketing Solutions

Wes Sigler, Owner

2886 East Hickory Lane, Columbia City, IN

Phone: 260-609-1818

Website: www.siglermarketing.com

E-mail: wes@siglermarketing.com

Web Design & Hosting- Printers, Publishers, Typesetters & Graphics

Renewing Members

Thank you for your continued investment in your local chamber!

M.C. Wheeler & Sons



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Member Press Releases!

South Whitley Fall Festival September 17-19

September 17 – 19 will mark the annual weekend of fun and festivities in South Whitley so get your registration in to be a part of the bed-race, parade, talent competition and more! Check out the website for information on the schedule and register for events: www.southwhitleyfallfestival.com.

Women Build Program Comes to Habitat for Humanity of Whitley County

In case you haven't heard yet, Whitley County women are getting ready to don their hard hats and make a difference in our community by building a home for Habitat for Humanity. Starting on September 16, a crew of women volunteers will raise the walls on a home at 608 Ellsworth St., learning construction skills and helping to be part of the solution to poverty housing.

The Women Build program, underwritten by Lowe's, will be building the home over a month and a half. Chamber member Crossroads Bank will be one of the sponsors of the home and Dottie Cole of the Investment Center at Crossroads Bank will be the Crew Leader.

Do you want to know more or possibly volunteer to be a part of this project? Contact Dottie at 260-568-3870 or e-mail womenbuild@habitatwhitley.org.

CenturyLink and DIRECTV Join Forces

Chamber member CenturyLink, a leading provider of high-quality broadband, entertainment and voice services, announced that they have reached an agreement to sell DIRECTV as part of CenturyLink's residential service bundles. And if you haven't noticed yet, the new CenturyLink store in Columbia City is now open at 110 N Chancey St. Call 244-2999 or stop by to learn more!

Crossroads Bank Alert- Fraudulent Debit/ Credit Card Calls

Area residents are receiving calls on residential and cellular phones that are part of a wide-spread debit/ credit card phone scam. An automated system states that you card has been deactivated for shopping and debit purchases; and to reactivate your card enter your 16 digit number. DO NOT ENTER YOUR NUMBER! If you receive one of these calls please hang up. If you have already received one of these calls, and entered your debit/ credit card number, please contact your financial institution immediately.

Whitley County Autumn Art Festival – September 11

Over 40 artists, exhibitors, dancers and musicians are perfecting their art in preparation for this year's Art Festival scheduled for Saturday, September 11, 2010 from 9 am

to 5 pm, downtown Columbia City. This year's theme is Patriotic with a kick-off by the Korean War Veterans and a moment of silence in remembrance of the 9/11 tragedy at 9 am. The Art Festival is funded in part by grants from chamber members Parkview Whitley Hospital and the Whitley County Community Foundation as well as a grant from the Journal Gazette Foundation. For more information call Trudy-Miller Longhenry at 260-609-3485 or visit www.wcaaf.org.

Yuletide Treasures at Indian Springs Middle School- November 20

The Columbia City High School Show Choir is hosting their annual Yuletide Treasure event on November 20, at Indian Springs Middle School. It is a Spaghetti dinner, and is their main fundraiser for the year. At this time they are seeking corporate sponsors, donations for the silent auction, doorprizes and contributions to their scholarship program. All funds raised will go towards equipment, technical support, competitions and costuming. Without support from the businesses, there would be no show choir, so here is your opportunity to get involved!

To support the CCHS Show Choir contact Deborah Hiss, Fundraiser Coordinator, at 260.244.5223 or deerchase@embarqmail.com.

1st Source Bank Launches New Website

1st Source Bank announced that it has launched its newly designed website, www.1stsource.com. The new and improved site design features dramatic advances in navigation, an updated look and feel and a wealth of useful financial information for clients and online visitors.

Featuring two separate sections for business and personal banking, the website ensures that online visitors can quickly and easily find the information they need.

Sycamore Village Annual Hog Roast Saturday, September 11

You're invited to The Hearth at Sycamore Village Annual Hog Roast on Saturday, September 11 from 12noon- 3pm. Sycamore Village is located at 611 W. County Line Rd. South, Fort Wayne, IN.

Food will be prepared by Chef Ryan, and there are fun activities planned for all! Caricatures, Face Painting, Kids Moonwalk, Corn Hole, Sweetcakes Comedy, and

the Aboite Township fire trucks will be there for the kids to explore and get a photo taken.

New Whitley County Business Referral Group: The Domino Effect!

B.E. Computers wishes to invite you to check out the new business referral group they will be sponsoring starting in October called "The Domino Effect!" We all know that business networking is referring prospects you meet during your work week to the associate companies you know and trust. It is a reciprocal and powerful way to build professional relationships. Business networking can:

- Build a referral network and establish supportive relationships
- Bolster your reputation and bring you new ideas and business advice
- Increase your client base and advertise your product & services at no charge

Bring a stack of business cards, \$2 at the door, company handouts and a 60 second "commercial" about your business on the first and third Thursday every month starting October 7, 2010. The Domino Effect will be meeting in the back room of Big G's just south of downtown Columbia City on St. Rd. 9 from 11:30 am – 1:30 pm. Get in on the ground floor of this exciting new prospect! And start watching the Dominoes fall!

Chamber Needs a Little T.L.C. Can you help?

The Chamber office is planning a "Not Terribly Extreme" Makeover in September and is looking for help on a few items. The Day of Caring crew will be coming in on Tuesday, September 14th, to do some painting projects to the interior of the office, so we are setting aside Monday & Tuesday, 13 & 14 as Chamber Makeover Days.

If you think you might be able to help, please contact Michelle at the chamber office at 248-8131! Thank you for your support!

**FAX OR EMAIL your press releases
to the chamber at 260-248-8162
or office@columbiacity.com
include information plus photos!**

WHITLEY COUNTY
Chamber
of COMMERCE
Together... working for members, through members

YOUR AD HERE

*Call about great opportunities
advertising with your
Whitley County Chamber! 248-8131*

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CREDIT UNION

**545 N. Line St.
Columbia City, IN
260-244-7222**

www.profedcu.org



The Ambassador Angle

The next meeting of the Whitley Chamber Ambassador Team is scheduled for Thursday, September 9, immediately following a Ribbon Cutting Ceremony at the new "Pink by Adela Katera Boutique" located on Spartan drive.

The Ribbon Cutting ceremony will be held at 11:30 am at "Pink's" location and then the Ambassador's will meet at the chamber conference room at 12:00. You are welcome to bring your own lunch or lunch will be provided.

For our meeting this month, please remember to bring any promotional items that you may have to beef up our supplies for Business of the Month and Ribbon Cutting gift bags. Also, bring any nominations you have for Business of the Month for October. Remember, anyone can nominate a Business of the Month, but the nomination must be presented to the Ambassador Team by an ambassador.

**PURCHASE
CHAMBER BUCKS!**
\$5, \$10, and \$25
Can be used at any participating
chamber member business.
ORDER TODAY!
260-248-8131

CLASSES OFFERED

"Start Your Own Business" Workshop, a three session course offered by Purdue University in conjunction with the Small Business Development Center. Sessions are Sept. 14 & 21 and October 5, 2010. Contact the local Purdue University Extension Office at 244-7615 for further information.

Pathfinder Services and Purdue Extension Office Partner to Offer Leadership Classes

Four Workshops: Aug. 23 & 30th, September 13th & 27th, 2:00 – 3:30 at the Pathfinder North Campus in Huntington. Sessions include: Understanding Leadership, Building Relationships, Communication Skills for Leaders and Defining & Modeling Excellence. Workshops are free, but registration is required. Call Nicki Eckert at 260-356-0500 Ext. 111 for more information.

Safety Training 2010

The Auburn Butler Chamber Partnership is offering a 20- hour OSHA Compliance program, October 20-22, 2010. This program is a more in-depth continuation of the 10-Hour program with some additional topics. Includes 30-Hour Federal OSHA certificate with completion of both parts. Attendees must bring their 1910 Standards book and binder from • 10-Hour course- Classes begin at 8:30a.m.and run until 4:30p.m. each day. Includes continental breakfast, lunch, drinks, snacks and written materials. Cost for 20-Hour compliance program is \$275.00 for Chamber members, \$325.00 for non-members. Please register by calling the Auburn Butler Chamber Partnership at 260.925.2100 or visit them online at www.chamber1Nauburn.com.

IMPACT

The official publication of the
Whitley County Chamber of Commerce
Phone: (260) 248-8131
Fax: (260) 248-8162
www.whitleychamber.com

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Business *of the* M O N T H

Awarded by the Columbia City Area Chamber of Commerce Ambassador Team



August's Business of the Month Gonink Web Design & Print

3985 North U.S. 33, Suite 105,
Churubusco, IN 46723

Phone: 260-312-0126

<http://www.gonink.com>

The Ambassador Team congratulates Gonink Web Design & Print as the Whitley County Chamber August Business of the Month. Located just north of downtown Churubusco along U.S. 33, Gonink has been in business since 2005.

Gonink was chosen for this honor for its involvement in the community. Over the last 5 years, Gonink has donated time to several projects and worthwhile organizations. Chris Tomlinson, owner and President of the business, volunteers for the local fire department, as well as created the volunteer fire department's website, the Churubusco Chamber's website, and has participated in the annual Day of Caring for the United Way. In

addition, he serves on both the board of directors for the Churubusco and the Whitley County Chambers.

"Our business is always looking to give back when we can," said Chris Tomlinson, president of Gonink. "We're also very interested in speaking with other businesses who are just starting up or need a talented marketing firm, to help them with everything from business cards to websites."

Attending the presentation were (front row, left to right) Ambassador Cari Wells, 1st Source Bank; Ambassador Kristi Maloney, Sycamore Village; Ambassador and Board member June Keiser, J&J Insurance;

Board member Jim Horne, Parker Insurance; Gonink owner Chris Tomlinson; Ambassador Teresa Smith, Tribune-News; Ambassador and Board Member Jennifer Zartman Romano, Talk of the Town. The Whitley County Chamber wishes continued success to Gonink and hopes they enjoy the ice cream cake courtesy of DQ Grill & Chill!



September's Business of the Month: Yagel Grain Systems

** If you would like to nominate a Chamber member as Business of the Month, please submit a short synopsis via fax (260.248.8162) or email (www.whitleychamber.com).*



This is a Whitley County Chamber of Commerce networking event for after-hours. It is an opportunity to meet other business people in a relaxed environment where you can loosen the tie a little and enjoy some refreshments.

Tuesday, September 28, 4:30-6:00 pm
at: Quality Inn

Just off US 30, Columbia City, IN

Enjoy drinks provided by Quality Inn, and taste-tempting treats and attractive floral arrangements by Picture Perfect Catering and Floral Design.



Please join us in welcoming our new Whitley County Chamber President, Sara Lochner-Goff.



Bring a business card to enter in the door prize drawing!

Sponsors for Networking After Hours:



260-312-2494 or 260-244-4811

Whitley County Chamber of Commerce, 201 N Line St., Columbia City, IN
260-248-8131 www.whitleychamber.com

Table TOP



Event

The Networking Event of the Year!

If you are a business owner or manager and you want to attract more business from your peers in the Columbia City area, this event is for you! Table Top was created to improve and increase local business relationships by education and awareness of local offerings.

At the event, each business gets to set up a card table to show what their business offers. We ask that each business bring two people, one to man the table and one to visit other booths. You may also include "freebies" and door prizes (if you wish). Complimentary refreshments will be provided. Sign up by calling the chamber office at 248-8131, or by faxing to 260-248-8162 or e-mailing the form by Monday, September 13.

You can also register on-line at www.whitleychamber.com.

.....
Company Name: _____
Contact: _____
Address: _____

Phone: _____
Email: _____

Corporate Sponsor:

Catered By:
Brownstone on State

Business networking is a marketing method by which business opportunities are created through networks of like-minded business people.

**Thursday,
September 16**

**6:00
to 8:00 pm**

**at the
Whitley County
4-H Center**

Cost is

FREE
to all
**Whitley County
Businesses**

•
**Non-Member
Booth \$20**

**\$10 for NEW Whitley County
businesses in their
first year of operation.**



**WHITLEY COUNTY
CHAMBER
OF COMMERCE**



Your Chamber's Mission...
Whitley County Chamber of Commerce works to enhance the quality of life in our community by leading, supporting and facilitating business.

2010

SEPTEMBER CALENDAR OF EVENTS

Saturdays – Farmer's Market, 8 am – 12 pm

Located around the Courthouse Square

Thursday, September 9 - Ribbon Cutting Ceremony at "Pink by Adela Katera Boutique," 11:30 am (Spartan Drive by East of Chicago) followed by monthly Ambassador Meeting at the Chamber at 12:00.

Saturday, September 11 -

9:00 am – 12:00 pm, Sr. Fair at DeMoney-Grimes Funeral Home

9:00 am – 5:00 pm– Whitley County Autumn Art Festival
at the Courthouse Square in Downtown Columbia City

12:00 – 3:00 pm – Sycamore Village Hog Roast

Located on County Line Rd. just north of St. Rd. 14.

Thursday, September 16 – Table Top Networking Night, 6:00 – 8:00 pm
at the 4-H Center. See the insert in this newsletter for details!

Friday thru Sunday, September 17 to 19 – South Whitley Fall Festival
Downtown South Whitley. Visit www.southwhitleyfallfestival.com

Saturday, September 25, 8 am – 3 pm

Extension Homemakers Garage Sale at the 4-H Building

Tuesday September 28, 4:30– 6:00 pm – "Meet the President" After Hours
Sponsored by Quality Inn and Picture Perfect Catering & Floral Design. Join the Chamber as we welcome Sara Lochner-Goff, see all the new updates at Quality Inn and enjoy great food provided by Picture Perfect! See insert for more details!

For further details on these events or other events in our area, contact the chamber at 260-248-8131.



Whitley County Chamber of Commerce
201 N Line St., PO Box 166
Columbia City, IN 46725

<http://www.whitleychamber.com>

Walgreens

There's a way™

Want to ensure that the flu bug doesn't take over your workplace this year?

Looking for a convenient and affordable flu shot program for your employees?

Give your employees the gift of health with a flu vaccination.

Walgreens is offering flu immunizations at thousands of retail locations beginning September 1. Our nationwide program provides access to affordable, preventive healthcare for your employees.

Convenient:

- Immunizations will be available during regular business hours, 7 days a week.
- All pharmacists on staff are certified to immunize.

Benefits You and Your Employees:

- Help minimize disease spread in the workplace and maintain productivity
- Offers immunizations to your employees at no cost to them or for a small copay
- Helps improve member satisfaction

Multiple Program Options:

- Worksite programs
 - Pharmacists administer vaccine to employees at your worksite
- Voucher programs
 - Voucher is redeemable for a flu immunization at any participating Walgreens locations.
- Gift card program
 - Gift cards are available for purchase at all Walgreens locations.
 - Cards are \$29.99 and can only be redeemed for flu shots

The flu is responsible for 200 million days of diminished productivity and 75 million days of absence from work per year.

Influenza vaccination has been shown to reduce both the number of visits to healthcare providers by up to 44% and lost workdays by up to 45%

For more information, contact Dawn Britten at Walgreens in Columbia City, 244-5491 or call 1-877-727-WAGS or email mcsflu@walgreens.com for worksite or voucher information



FLU AND PNEUMONIA IMMUNIZATION OVERVIEW

This fall Walgreens will provide the most convenient immunization program in the country, offering flu and pneumonia shots every day, during regular pharmacy hours, at over 7,500 retail locations across the country. Our immunizing pharmacists are ready with simple solutions that give your employees easy access to seasonal immunizations and help you maintain a happy and healthy work environment this cold, cough and flu season.

The Effects of Flu and Pneumonia

According to the Centers for Disease Control and Prevention (CDC), more than 400,000 people are hospitalized each year from complications related to the flu (influenza) or pneumonia (pneumococcal disease). This year the CDC recommends that everyone age 6 months and over be vaccinated against the flu. By partnering with Walgreens, you can protect your employees at little or no cost to them by participating in one of our many custom programs.

In-Store Immunization Program

We provide the following convenient store-based options, depending on the number of participating employees.

- **Gift Cards**

Participants in the flu shot gift card program provide employees with a no out-of-pocket cost health benefit. Employees who receive a gift card are eligible for one flu shot at any Walgreens pharmacy or Take Care Clinic location inside select Walgreens. There is no minimum quantity of cards to purchase, and the cards can only be redeemed for flu shots. Walgreens flu shot gift cards also make great gifts for friends and family.

- **Vouchers**

Walgreens will provide client-specific vouchers for employers to distribute to their employees. Participation in the Walgreens voucher program allows employers the ability to use a series of available marketing materials to inform their employees about the covered benefit. To participate in the voucher program, organizations are responsible for guaranteeing a minimum of 95 total participants.

Worksite Immunization Program

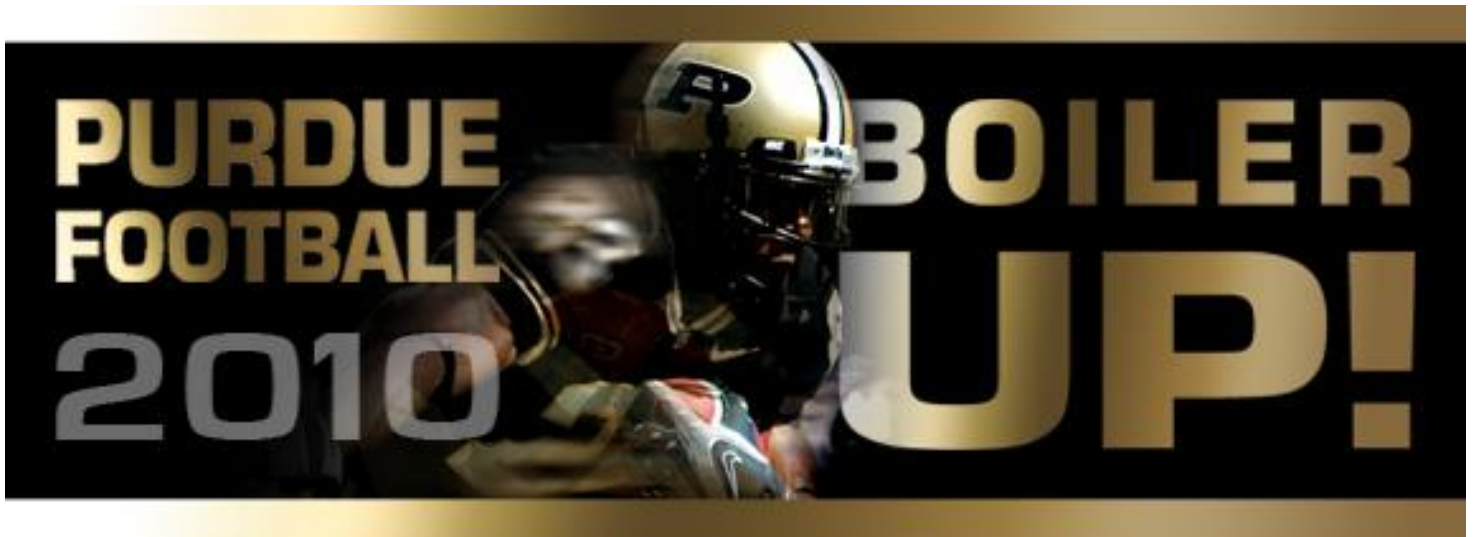
Walgreens can also host onsite immunization clinics at your worksite. This option is ideal for larger organizations that can easily surpass the required minimum number of participants.

Worksite/Voucher Immunization Option

Walgreens can also combine programs to provide the greatest benefit to your employees. This option covers those individuals who are unable to attend the scheduled worksite clinic by providing those employees a voucher to go into any Walgreens location to receive a flu shot.

For more information on Walgreens immunization services, please contact your local pharmacist or e-mail us at mcflfu@walgreens.com.





Attend Purdue's Inaugural Chamber Day game

Saturday, September 18, 2010

Purdue vs. Ball State

Ross-Ade Stadium - West Lafayette, IN

Greater Lafayette Commerce invites you to attend the first-ever Chamber Day during the Purdue football game against Ball State! Bring your family to the inaugural Chamber Day game on September 18. Chamber members state wide can purchase a ticket for \$20.00 --- over 50% off the regular price!

Directions to purchase are below:

- 1) Go to www.purduesports.com
- 2) Click on "TICKETS" and then "BUY TICKETS ONLINE" at the top of the page.
- 3) Click on "PROMOTIONS" on the left side of the screen.
- 4) Enter Promotional code word "CHAMBERDAY" in the field. Please note: The word is case-sensitive and must be in all capital letters.
- 5) You're in! Just follow the screen instructions provided in the ordering site. Individuals ordering will be automatically allocated in the North End zone at the time of purchase. For those wanting to sit together, their orders should be placed by one person for the group – or they can call Alicia Spack to place their order. The code will be active until Friday, Sept. 17th at 5pm. Chamber members may also call the group sales representative, Alicia Spack, 765.494.9476 to place an order or if you have questions.